



**CloudOne Corporation**

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## **ISLAND TRAINING SOLUTIONS JOINS THE CLOUDONE CONSORTIUM**

**CHICAGO, IL** —July 25, 2010—CloudOne, the first to offer IBM Rational Jazz products in the Cloud through Software as a Service, and Island Training Solutions, a pioneer in virtual training and remote support for IBM® Rational software tools, today announced that Island Training Solutions joins the CloudOne Consortium, a group of IBM Rational Business Partners at the forefront of bringing Cloud and Software as a Service delivery of IBM Rational products to the marketplace.

"Island Training Solutions is simply the very best provider of education and support for Rational," said John P. McDonald, Chief Executive Officer of CloudOne. "What a joy it is for us to collaborate on offering Cloud-based training to our customers, and to accelerate return-on-investment for Rational tools through online test drives and demonstrations."

"CloudOne offers exciting solutions for IBM Rational customers facing rapidly evolving needs," said Jim Herron, CTO and co-founder of Island Training Solutions. "CloudOne and Island share a common vision: To fully realize the benefits and conveniences of a virtual environment. In our case, 80 percent of our training and test drives now take place virtually versus in a traditional classroom. CloudOne, also, is at the forefront of a move to virtualize the entire process of obtaining, hosting, and maintaining Rational solutions."

CloudOne offers IBM Rational Jazz products in the Cloud through Software as a Service.

Cloud Computing is a model where hardware server capacity is provided to users, computers and devices over the Internet. Much like public utilities provide electricity, phone service or water, Cloud Computing provides servers, applications and databases over the "pipe" of the internet. Cloud shifts the burden of maintenance and operation of computer servers to a utility-like model so organizations can focus on what makes them unique and great.

Software as a Service, sometimes shortened to "SaaS", is a method of software deployment where a provider offers licenses to an application or tool for use on-demand, either as a timed subscription or "pay-as-you-go". The tool or application is usually over provided the Internet using Internet standards for security and access.

CloudOne is the only company that offers Rational Jazz tools through Cloud and Software as a Service. Together, customers can scale both hardware and software up and down as they need, and their costs scale with it. It's the best of both worlds.

### **About CloudOne**

+1 (888) 850-CLOUD  
<http://www.OnCloudOne.net>

Based in suburban Chicago, Illinois, CloudOne makes IBM Rational technology easy-to-deploy and affordable for everyone - particularly for small and medium-sized organizations. Their unique Software-as-a-Service license model, coupled with cloud-based delivery of software from their own data center speeds up the deployment of Rational solutions with no up-front capital investments for hardware or software, allowing customers to “pay by the drink” on a monthly subscription model. This saves money on infrastructure, staffing and configuration costs, while facilitating the move to cutting-edge IBM Rational technology and distributed, Agile development. To learn more, please visit <http://OnCloudOne.net>

### **About Island Training Solutions**

Island Training Solutions provides hands-on training, consulting, and mentoring for IBM Rational software tools. As an industry-leading supplier of software learning programs, Island offers a unique approach to teaching complex products by combining an extensive modular curriculum with virtual classrooms, mobile training labs, and on-demand production of course materials. This flexible infrastructure enables Island's custom learning solutions, which meet the specific needs of any work environment and any group size. To learn more about Island, please visit <http://www.islandtraining.com>.

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